

SADBOC Welcomes YOU!

Thank you for joining us in what is technically our 21st annual SADBOC government procurement fair. If you're not familiar with SADBOC, it is the Small and Disadvantaged Business Opportunities Council, which is overseen by the Federal Executive Board. Its members are represented by federal, state and local government agencies and other Community Partners.

We hope that you will participate in many of the webinars throughout the week. If you have questions about any of the sessions or need further assistance, please reach out to Shaun McClary with the SBA or Christina Nebel-Dickerson with the Minnesota PTAC.

Shaun.McClary@sba.gov

christina.nebel-dickerson@state.mn.us

Finding Opportunities

Pat Dotter

MN PTAC Area Manager

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507-549-3193

www.mn.gov/admin/ptac

Goals for today's Session

- Position My Company for Success
- Check the Competition
 - Evaluate My Position
 - Make Informed Decisions
- Find My Market Potential
- Find Potential Sales Prospects
- Get Connected!
- Get Going!



Positioning for Success

Check Competition

- **SAM Search and Tools**

<https://sam.gov/SAM/>

- **DSBS Search and Tools**

http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm

- **Check Competition** - Adjustments needed?



A NEW WAY TO SIGN IN - If you already have a SAM account, use your **SAM email** for login.gov.

[Log In](#)

[Login.gov FAQs](#)

- [HOME](#)
- [SEARCH RECORDS](#)
- [DATA ACCESS](#)
- [CHECK STATUS](#)
- [ABOUT](#)
- [HELP](#)

- ALERT:** SAM.gov will be down for scheduled maintenance Saturday, 05/09/2020 from 8:00 AM to 1:00 PM
- ALERT:** CAGE is experiencing a high volume of entity registrations; processing time is currently exceeding the normal window of ten business days. Please respond promptly by email to the DLA CAGE Program if you are contacted for additional information to prevent further delays.

The System for Award Management (SAM) is an official website of the U.S. government. There is no cost to use SAM. You can use this site for **FREE** to:

- Register to do business with the U.S. government
- Update or renew your entity registration
- Check status of an entity registration
- Search for entity registration and exclusion records

Getting Started

[Create A User Account](#)

[Register Entity](#)

[Search Records](#)



View assistance for Search Records

Search Records

Looking for entity registration records or entity exclusion records in SAM?

- * Use **Quick Search** if you know an entity's Business Name, DUNS number or CAGE code.
- * Use **Advanced Search** to structure your search using multiple categories and criteria.

Are you a Federal government employee?

- * Create a SAM user account with your government e-mail address and log into SAM before searching to see FOUO information and registrants who chose to opt out of the public search.

Conducting small business-focused market research?

- * In addition to what is contained in SAM, small businesses may supplement information about themselves in the SBA's [Dynamic Small Business Search](#).

Trying to find a contractor participating in the Disaster Response Registry?

- * Use the new **Disaster Response Registry Search** to search for contractors willing to provide debris removal, distribution of supplies, reconstruction, and other disaster or emergency relief services in the event of a national disaster.

QUICK SEARCH:

(Example of search term includes the entity's name, etc.)

DUNS Number Search:

CAGE Code Search:

ADVANCED SEARCH:

Use specific criteria in multiple categories to structure your search.

-
-
-

View assistance for Advanced Search - Entity

You Checked the Products accordion

Advanced Search - Entity

Structure your search for entity registration records in SAM using a combination of criteria from multiple categories. The checkbox to the left of each category header expands the accordion to display your options. If you select more than one search term within a category, results can meet either value, i.e. the system applies an OR logic. If you select search terms in multiple categories, results must meet both criteria, i.e. the system applies an AND logic.

Search Tips :

- You will find business types and purpose of registration under Entity Type.
- You will find socio-economic indicators such as SBA Certified 8(a) and HUBzone under Socio-Economic Status.
- You will find the ability to conduct a small business search by NAICS code under Products and Services.

All terms are defined in the SAM User Guide [Click here for SAM User Guide Search Term Definitions.](#)

Active Registrations Inactive Registrations

Registrations with an Active Exclusion(s) Yes No

Registrations with Delinquent Federal Debt Yes No

SEARCH CLEAR

Within an accordion, search will be performed with an OR condition. Between accordions, search will be performed with an AND condition.

Entity

Entity Type

Location

Socio-Economic Status

Products and Services

SEARCH CLEAR



Log Out

Search bar with magnifying glass icon

Register Entity

Core Data

SAM Search Authorization

- Overview
- Purpose of Registration
- Core Data**
 - ✓ DUNS Information
 - ✓ Verify DUNS Information
 - ✓ Business Information
 - ✓ IRS Consent
 - ✓ CAGE or NCAE Code
 - ✓ Ownership Details
 - ✓ Predecessor Details
 - ✓ General Information
 - ✓ Financial Information
 - ✓ Executive Compensation Questions

Page Description

If you feel displaying non-sensitive information like your registration status, legal business name, and physical address in the search engine results poses a security threat or danger to you or your organization, you can restrict the public viewing of your record in SAM's search engine. However, your non-sensitive registration information remains available under the Freedom of Information Act to those who download the [SAM public data file](#). Learn more about [SAM public search results](#).

Include my entity's non-sensitive information in SAM public search engine results and the public data file. I want to maximize my business opportunities with the U.S. government and other partners. If I uncheck this box, my entity's non-sensitive information will only be available to the public in the SAM public data file.

NOTE: SAM never releases sensitive information, such as your Taxpayer Identification Number or banking information for electronic funds transfer, to the public in either its public search view or public data file. Sensitive information is only available to authorized U.S. government officials.

CANCEL

PREVIOUS

SAVE AND CONTINUE

https://web.sba.gov/pro-net/search/dsp_dsbs.c

Welcome to the Dynamic Small Business Search

All search form hotlinks open a new browser window.

All form fields that require typing in data have "tooltips" with data format information.

NEW NEW FEATURES FOR MOBILE USERS:
Phone number hotlinks can be used to dial the number on mobile phones.
Address hotlinks can be used to show the address in Google Maps.

This is generally a self-certifying database. The SBA does not make any representation as to the accuracy of any of the data included, other than certifying that the data is as reported by the user. The SBA does not make any representation as to the accuracy of any of the data included, other than certifying that the data is as reported by the user. The SBA strongly recommends that contracting officers carefully review a bidder's small business self-certification before awarding a contract.

Location of Profile

States:

- (any state)
- AL - Alabama
- AK - Alaska
- AA - American Atlantic (APO/FPO)
- AE - American Europe (APO/FPO)
- AP - American Pacific (APO/FPO)
- AS - American Samoa
- AZ - Arizona
- AR - Arkansas
- CA - California

(How to make multiple selections.)

Searching within a State:

(Requires exactly one state from the State list at left.)

Congressional District: [Help](#)

County: [Lookup Help](#)

View assistance for SBA Supplemental~SBA Supplemental

Core Data

Assertions

Representations and
Certifications

Points of Contact

Small Business Certification

→ SBA Profile

Submit Registration

BACK TO USER DASHBOARD

DSBS in their market research to find viable small businesses for their contracting needs. DSBS collects and provides supplemental information about your company including past work performance, client referrals, and detailed capabilities statements; information that could reduce the selection process time. Federal prime contractors also use the DSBS to find small businesses to include in their subcontracting plans.

Register or Update Your Firm's SBA Profile in the Dynamic Small Business Search (DSBS)

- Who should complete an SBA Profile in the DSBS?
 - **REQUIRED:** Firms applying for SBA certification as HUBZone, 8(a) Business Development, or 8(a) Joint Venture Program or self-certifying as WOSB or EDWOSB for the WOSB Federal Contracting Program must complete the SBA Supplemental Pages to register or update their SBA Profile.
 - **OPTIONAL:** We highly recommend all small businesses complete the SBA Supplemental Pages to register or update their SBA Profile.
- How do I complete an SBA Profile in the DSBS?
 - Select Register or Update SBA Profile on this page. This will open a new window and take you directly to the SBA Supplemental Pages for your entity. Please remember to come back to the SAM window to complete and submit your entity registration.
- How do I know if my entity gets an SBA certification?
 - SBA will notify SAM if and when your entity is added to a certification program. SAM will send an e-mail to your entity's administrator when the SBA sends the confirmation.
 - If your entity is added to the 8(a) or 8(a) Joint Venture Program, the Business Type information will be updated. You will be instructed to review the changes found on the General Information page and to re-certify to your entity's small business status.
 - If you are added to the HUBZone Program, the Representations and Certifications portion of your entity's registration will be updated. You will be instructed to review the changes and re-certify to your entity's small business status.



Register or Update SBA Profile

CANCEL

PREVIOUS

SAVE AND CONTINUE

Skip Navigation Accessibility Options

[Search](#) [Print](#) [Exit](#) [Help](#)Update SBA
Profile

Re

Welcome FABRICATION, INC.[Switch to Text Only](#)
[Switch to No Frames](#)[Orientation/Help](#)[Expand](#) | [Collapse](#)

SBA Supplemental Page

Welcome to the SBA Supplemental Pages

The SBA supports Small Businesses

Your firm is eligible to register with the U.S. Small Business Administration's central on-line registry of small businesses, if:

1. It is a small business, as defined below; and
2. It has not been debarred or suspended from furnishing materials, supplies or services to the Federal Government.

NOTICE: The Small Business Act provides severe penalties on parties who knowingly misrepresent their status as a "small business concern" in order to obtain for oneself or another certain Federal contracts or subcontracts. Such penalties include fines of not more than \$500,000 or imprisonment for not more than 10 years, or both; administrative remedies prescribed by the Program Fraud Civil Remedies Act of 1986 (31 U.S.C. 3801-3812); and suspension and debarment as specified in subpart 9.4 of title 48, Code of Federal Regulations (or any successor regulation) (see 15 U.S.C. 645 16(d)). Before submitting this registration, you will be asked to certify that your business is a small business and that you are aware of the penalties for misrepresenting small business status.

Definition of a Small Business

Title 13 of the Code of Federal Regulations, Part 121 states that a small business is one that:

https://web.sba.gov/pro-net/search/dsp_dsbs.c

Welcome to the Dynamic Small Business Search

All search form hotlinks open a new browser window.

All form fields that require typing in data have "tooltips" with data format information.

NEW NEW FEATURES FOR MOBILE USERS:
Phone number hotlinks can be used to dial the number on mobile phones.
Address hotlinks can be used to show the address in Google Maps.

This is generally a self-certifying database. The SBA does not make any representation as to the accuracy of any of the data included, other than certifying that the data is accurate as to the status of the business. The SBA strongly recommends that contracting officers carefully review a bidder's small business self-certification before awarding a contract.

Location of Profile

States:

- (any state)
- AL - Alabama
- AK - Alaska
- AA - American Atlantic (APO/FPO)
- AE - American Europe (APO/FPO)
- AP - American Pacific (APO/FPO)
- AS - American Samoa
- AZ - Arizona
- AR - Arkansas
- CA - California

(How to make multiple selections.)

Searching within a State:

(Requires exactly one state from the State list at left.)

Congressional District: [Help](#)

County: [Lookup Help](#)

Welcome to the Dynamic Small Business Search

- Any Native American Owned:
 - Tribally Owned
 - Alaskan Native Corp (ANC) Owned
 - Native Hawaiian Org (NHO) Owned
 - Other Native American
- Other Minority Owned
- Community Development Corporation (CDC) Owned
- Self-Certified Small Disadvantaged Business
- Service Disabled Veteran Owned
- Veteran Owned (including Service Disabled Veteran Owned)
- Any Women-Owned Small Business: ([search help](#))
 - Women-Owned Small Business under the Women-Owned Small Business Program ([more information](#))
 - Economically Disadvantaged Women-Owned Small Business under the Women-Owned Small Business Program
 - Women-Owned Small Business Joint Venture
 - Economically Disadvantaged Women-Owned Small Business Joint Venture

(To start over in this section, if you like, you can use this hotlink: [Clear These Checkboxes](#))

Specific Nature of Business

NAICS Codes: Any All (slower) [Help](#)

"Buy Green" NAICS Codes: Any All (slower) [Help](#)

Keywords: Any All (slower) [Help](#)

General Nature of Business

- Manufacturing
- Construction
- Research & Development
- Services

Minimum Acceptable Bonding Levels

Construction Bonding Level (per contract)

Construction Bonding Level (aggregate)



SBA Search Results

Table Listing, where

the profile's status is Active;
 the profile was last updated on or before 04/29/2015;
 at least one word of the Capabilities Narrative, Special Equipment/Materials or Keywords is plumbing;
 and randomized by original start time of search: 2015-04-29 12:16:38 PM.

Data validation took 0.01 seconds. The count and search queries took 13.43 seconds and 15.62 seconds, respectively.

Displaying profiles 1 - 25 (of 2,711 profiles matching criteria):

View	Name and Trade Name of Firm	Contact	Address and City, State Zip	Capabilities Narrative
1	ETERINITY PLUMBING INC	GERALD L. BROWN	5104 Woodford Ln Upper Marlboro, MD 20772-2763	
2	POWELL CONSTRUCTION SERVICES, INC.	JEANA POWELL	103 Gardner Park, STE A Peachtree City, GA 30269-3027	
3	Lakota Construction And Supply LLC	ZANE S Nelson	390 Walnut St #110 Brighton, CO 80601-0000	General Contractor, FramingDrywall, Concrete, HVAC Plumbing, Electrical, Remodel, Tenant, Design Security, Pipeline, Equipment Rental, Historic Preservation, Demolition, Management, Civil,Foundati
4	MYERS BUILDERS	ARTHUR POLLARD	4802 ALEXANDER AVE EAST CHICAGO, IN 46312-3542	
5	Your Satisfied Builders	Leo Johnson	1230 Baldwin Rd Bakersfield, CA 93304-4403	ALL GENERAL CONSTRUCTION INCLUDES BUT NOT LIMITED TO ELECTRIC, CONCRETE, MASONRY, REMODEL, STRUCTURAL, FRAMING, REPAIR, INSTALL, IMPROVE, DEMOLISH, ADDITION, REHAB, R RESIDENTIAL & COMMERCIAL PROPERTIES
6	SHAH, SMITH & ASSOCIATES, INC.	Ajay Shah	2825 WILCREST DR STE 350 HOUSTON, TX 77042-3523	Shah Smith & Associates specializes in Mechanical, Electrical, and Plumbing Engineering for instituti The company has specialized expertise in design of large chiller and steam plants, laboratory and h
7	POWLEY PLUMBING INC	BOB MEST	515 MARKET ST KLAMATH FALLS, OR 97601-6250	Plumbing Contracting
8	ACIERTO LLC	Joseph D Mattews	2053 North 2000 West Farr West, UT 84404-9344	Secret Clearance, Construction, Tenant Improve, Concrete, Elec, Plumbing, HVAC, Excavation, Desi Historical, Grounds Mnt, Asphalt, Roofing, Metal Bld, Geothermal, Heat Pump, Solar, Railroad, Dem
9	JMP Central Solutions Group, Inc.	Miguel Zamora	6132 Washington Blvd. Culver City, CA 90232-7465	



Products & Services

Capabilities Narrative:

General Contractor, FramingDrywall, Concrete, HVAC Plumbing, Electrical, Remodel, Tenant, Design Build, Fire Alarm, Doors Hard, Security, Pipeline, Equipment Rental, Historic Preservation, Civil, Foundation, commercial, Industrial

Special Equipment/Materials:

Provide full range of construction rental equipment.

Business Type Percentages:

Construction (100 %)

Bonding Levels

Construction Bonding Level (per contract)	\$10,000,000
Construction Bonding Level (aggregate)	\$20,000,000
Service Bonding Level (per contract)	\$0
Service Bonding Level (aggregate)	\$0

NAICS Codes with Size Determinations by NAICS:

#	Primary?	Code	NAICS Code's Description	"Buy Green"? ⁽¹⁾	Small? ⁽²⁾
1	Yes	236220	Commercial and Institutional Building Construction		Yes
2		236115	New Single-Family Housing Construction (except Operative Builders)		Yes
3		236116	New Multifamily Housing Construction (except Operative Builders)		Yes
4		236118	Residential Remodelers		Yes
5		236210	Industrial Building Construction		Yes
6		237110	Water, and Sewer Line, and Related Structures Construction		Yes



Skip Navigation Accessibility Options

Mobile View Exit



SBA Profile

Back To Profile List

8	237130	Power and Communication Line and Related Structures Construction	Yes
9	237990	Other Heavy and Civil Engineering Construction General \$33.50m Small Business Size Standard: [Yes] Special \$20.00m Dredging and Surface Cleanup Activities: [Yes] ⁽⁴⁾	Yes
10	238120	Structural Steel and Precast Concrete Contractors	Yes
11	238140	Masonry Contractors	Yes
12	238220	Plumbing, Heating, and Air-Conditioning Contractors	Yes
13	238910	Site Preparation Contractors	Yes
14	238990	All Other Specialty Trade Contractors 13	Yes
15	532412	Construction, Mining and Forestry Machinery and Equipment Rental and Leasing	Yes
16	561730	Landscaping Services	Yes

(1) By entering Yes for "Buy Green", the firm asserts that it obeys EPA guidelines for environmental friendliness for this NAICS code. Note, EPA guidelines do not exist for every NAICS code.
 (2) If Yes, the firm's revenues/number of employees do not exceed the NAICS code's small business size standard.
 (4) As seen above, the size standard can depend on subcategories within a NAICS code.

Keywords:

General Contractor, FramingDrywall, HVAC Plumbing, Electrical, Remodel, Tenant Finish, Design Build, Concrete, Fire Alarm, Doors Hardware, Security System, Pipeline, Equipment R Management, Civil, Foundation, Flat Work, Residential, commercial, Industrial

Miscellaneous:

Quality Assurance Standards: (none given)
 Electronic Data Interchange capable?: [] Yes [] No

Export Profile (Trade Mission Online)

Exporter?: [] Yes [X] No [] Wants To Be
 Export Business Activities: (none given)
 Exporting to: (none given)
 Desired Export Business Relationships: (none given)
 Description of Export Objective(s): (none given)

Positioning for Success Check Competition

- Check your position
- Research Competition
- Garner information on competition
- Search NAICS codes
- Expand keywords – global thinking
- Find partners



HOW'S YOUR POSITION?

Are you ready?

Registered?

Showing?

Know competition?

Core Competencies?

Capabilities Statement?

Marketing Materials?

Business Cards?

Line Card?

Website?



Questions to ask yourself

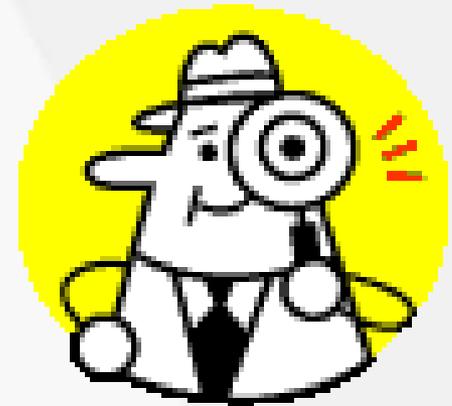
Are you IN position?

Now that you are
IN position...

Hunt for Opportunities

Finding your Market Potential

- Finding Potential Partners
- Finding Your Buyers
- Exploring Your Markets
- Finding Opportunities



Who buys what I am selling?

GSA – www.gsa.gov

Search Competition, Sales, Schedule Sales Query

FedBizOpps – www.fbo.gov Now in <https://beta.sam.gov/>

Fed Procurement Data System (FPDS) www.fpds.gov

USA Spending – www.usaspending.gov

Federal Agency Forecasts - GOOGLE

Getting Started
An official website of the United States government [Here's how you know](#) ▾

GSA U.S. General Services Administration

Per Diem Lookup

Search

Buying & Selling ▾

Real Estate ▾

Policy & Regulations ▾

Small Business ▾

Travel ▾

Shared Services ▾

Technology ▾

About



Buying & Selling

Explore options for buying from or selling to the government.



Real Estate

Get info on GSA leased and owned buildings.
...
COVID-19 (Coronavirus) FAQs



Policy & Regulations

Get policy advice based on travel, management or acquisition regulations.



Shared Services

Use GSA administrative services such as agency's payroll.



Small Business

Become a contractor or subcontractor and pursue opportunities to sell to the government.



Travel

Get travel reimbursement rates such as per diem, meals and incidental expenses, and mileage.



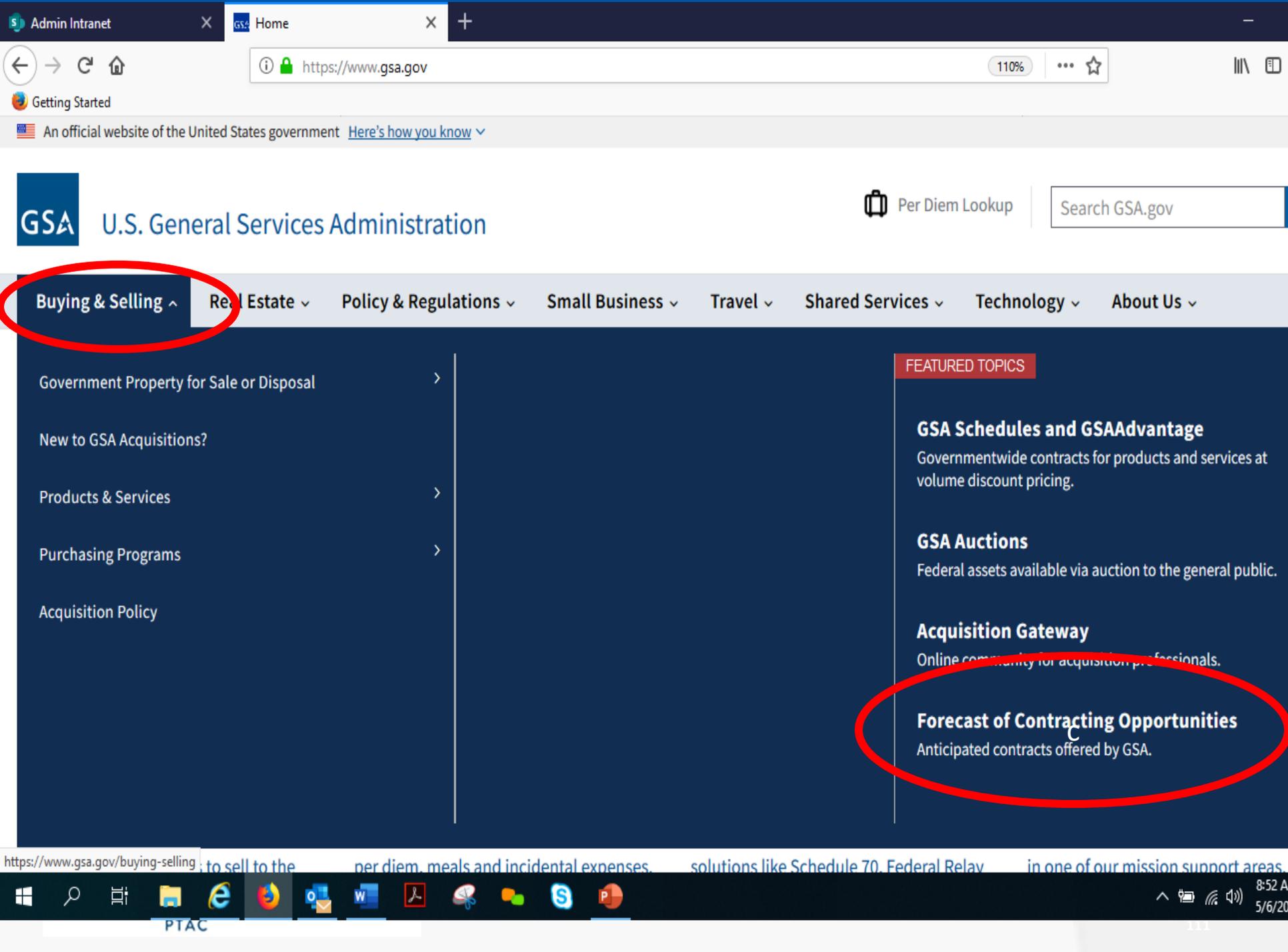
Technology

Purchase IT or telecommunications using solutions like Schedule 70, Federal Relay or Governmentwide Acquisition Contracts.



About GSA

Contact us, register for our newsletter or one of our mission-critical programs.



Buying & Selling

Real Estate

Policy & Regulations

Small Business

Travel

Shared Services

Technology

About Us

Government Property for Sale or Disposal

New to GSA Acquisitions?

Products & Services

Purchasing Programs

Acquisition Policy

FEATURED TOPICS

GSA Schedules and GSAAvantage

Governmentwide contracts for products and services at volume discount pricing.

GSA Auctions

Federal assets available via auction to the general public.

Acquisition Gateway

Online community for acquisition professionals.

Forecast of Contracting Opportunities

Anticipated contracts offered by GSA.

- Become a Vendor >
- Compete for Contracts
- Maintain and Renew Your Contracts
- Small Business Resources >

FEATURED TOPICS

- Training & Videos**
Suggested training for doing business with GSA
- Forecast Tool**
Information on planned federal contracting opportunities.
- Socio Economic Categories**
Check your eligibility for small-business set-asides.

FEDBIZOPPS.GOV

Federal Business Opportunities



Home	Getting Started	Federal Business Opportunities General Info	Opportunities	Agencies
------	-----------------	--	---------------	----------



Search more than **38,300*** active federal opportunities.

Posted Date: Set-Aside Code:

Place of Performance: Type:

Keyword / Solicitation #: Agency:

Search

Additional criteria and multiple selections are available on the [advanced search form](#).

** Notices posted within the last 90 days.*



ATTENTION: Agency users are responsible for properly uploading controlled, unclassified materials to FBO using the access control procedures for document packages and attachments detailed in the [FBO Buyers Guide](#). Do not upload ANY classified materials to FBO.

Buyers / Engineers

Government users may post, manage, and award opportunities.

Username

[View Opportunities](#)

No login is required to

Vendors / Citizens

Vendors and citizens may search, monitor, and retrieve opportunities.

Username

[Find Opportunities](#)

No login is required to

RECOVERY

FBO now contains Recovery and Reinvestment Act actions.

[SEARCH RECOVERY OPPORTUNITIES](#)

[SEARCH RECOVERY AWARDS](#)



FBO RECOVERY REPORTS

- Click here for [Opportunities](#)
- Click here for [Awards](#)

Click [here](#) to learn more.

SMALL BUSINESS EVENTS

FBO now contains the Small Business Central Event Listing. [Learn more](#) or [search now](#).

[SEARCH SMALL BUSINESS EVENTS](#)



USER GUIDES

- [Buyer](#)
- [Vendor](#)
- [Engineer](#)
- [Location / Agency Admin](#)

Contract Data Reporting for FPDS Users

FPDS contract data reports are now available at beta.SAM.gov. While FPDS remains the authoritative source for contract data reports, users should begin using the beta.SAM.gov Data E

[More alerts](#)



Sign in

All Award Data ▾ I'm looking for..

- All Award Data
- Assistance Listings
- Contract Opportunities
- Contract Data
- Entity Information
- Federal Hierarchy
- Wage Determinations

Welcome

This will be the official U.S. government website for making, receiving, and managing federal awards.

make, receive, and manage federal awards.



What Can I Do Here?

Contracting



Contract Data Reports (FPDS Reports)

FPDS.gov Reports has been added to beta.SAM.gov.

- About Contract Data Reports
- Run Contract Data Reports

Contract Opportunities (FBO)

This website has officially replaced FBO.gov.

- About Contract Opportunities
- Search Contract Opportunities

Wage Determinations (WDOL)

This website has officially replaced WDOL.gov.

- About Wage Determinations
- Search Wage Determinations

[FPDS.gov](#) remains the authoritative sources for contract information. To prepare for the future, we encourage you to test the search, user accounts, saved searches, and provide [feedback](#).



Entities

SAM.gov remains the authoritative source for entity information at this time. However, we encourage you to test searching for entity registrations and exclusions here and to provide [feedback](#).



Entity Registration (SAM)

To register your entity or update your registration, please continue to use [SAM.gov](#).

- [About Entities](#)

About Entity Registration



https://beta.sam.gov/help/entity-information

What is beta.SAM.gov

GSA is merging its current legacy sites into one system. This transition offers a more efficient way to access all federal award information. [Learn More.](#)

continue to use SAM.gov.

- About Entities



00:00

What is beta.SAM.gov

GSA is merging its current legacy sites into one system. This transition offers a more efficient way to access all federal award information. [Learn More.](#)

- Why beta?
- Do I need a user account?
- Do I need to re-register my entity in beta.SAM.gov?
- More FAQs



Provide Feedback
What you think matters!

www.fpds.gov


Federal Procurement Data System - Next Generation
[» Home](#) | [» Newsroom](#) | [» Reports](#) | [» Status](#) | [» Worksite](#) | [» Archives](#) | [» Training](#) | [» Help](#)
**Login**Log-In: Password: **Login**

- » [Forgot Your Password?](#)
- » [Security and Privacy](#)
- » [Contact Help Desk](#)
- » You must click [here](#) for very Important D&B Information

Registration

- » [Register](#)
- » [Who Should Register?](#)

FAQs

- » [FPDS-NG](#)
- » [ezSearch](#)
- » [ATOM Feed](#)

Links

- » [Recovery.Gov](#)
- » [eGov Initiatives](#)



ezSearch contains procurement data as well as additional NASA data (for example, financial assistance actions).

NIA - Operation Freedom's Sentinel (OFS)

A new National Interest Action value 'Operation Freedom's Sentinel' has been added to track the relief contracts.

For Web Portal users the value 'Operation Freedom's Sentinel' is available for selection in the National Interest Action field dropdown. The Contract Writing systems using V1.4 shall use the code 'O15F' when creating/updating documents through Business Services.

National Interest Action value 'Operation Freedom's Sentinel' is valid from 01/01/2015 to 12/31/2015.

Contracts reported against 'Operation Freedom's Sentinel' are available in the National Interest Action report starting Friday, 01/02/2015.

Important Update Regarding FPDS-NG Public ATOM Feeds

The FPDS-NG public ATOM feeds will be updated by masking select data elements. Users of the public ATOM feeds, to include all Non-DoD Federal users, should participate in the testing dates for these updates to ensure that the changes do not negatively affect performance of any downstream systems. Testing for these changes will be November 13-14, 2014.

Click to view additional information for this update.

NIA - Operation United Assistance

A new National Interest Action value 'Operation United Assistance (OUA) - Ebola Outbreak West Africa' has been added to track the relief contracts.

For Web Portal users the value 'Operation United Assistance (OUA) - Ebola Outbreak West Africa' is available for selection in the National Interest Action field dropdown. The Contract Writing systems using V1.4 shall use the code 'O14E' when creating/updating documents through Business Services.

National Interest Action value 'Operation United Assistance (OUA) - Ebola Outbreak West Africa' is valid from 09/15/2014 to 10/01/2015.

Contracts reported against 'Operation United Assistance (OUA) - Ebola Outbreak West Africa' are available in the National Interest Action report starting Saturday 09/20/2014.

FY 2013 Small Business Goaling Report

FY 2013 Small Business Goaling Report is now available on the 'Reports' page of FPDS-NG.

[Click here](#) for the report.

The Small Business Goaling Report is a department level report that displays Small Business data for a specified date range by Funding/Contracting Agency.

Top Requests

- » [Recovery Report](#)
- » [Recovery Data \(Recipient-Reported, Cumulative Summary\)](#)
- » [Recovery Data \(Recipient-Reported, FY2013Q4\)](#)
- » [Hurricane Sandy Report](#)
- » [Hurricane Irene Report](#)
- » [Pacific Earthquake/Tsunami](#)
- » [Hurricane Earl Report](#)
- » [Gulf Oil Spill Report](#)
- » [Haiti Earthquake Report](#)
- » [Hurricane Katrina Report](#)
- » [Hurricane Rita Report](#)
- » [Other Hurricane/Disaster Relief](#)
- » [Oklahoma Tornado 2013 Report](#)

Latest News

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- » [Upcoming Releases](#)
- » [Software Releases](#)
- » [Wiki Documentation](#)
- » [ISO - 3 Character Country Update](#)
- » [V 1.3 Deprecation](#)
- » [TAS Update Schedule](#)
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In 2019, the government spent \$4.45 trillion.

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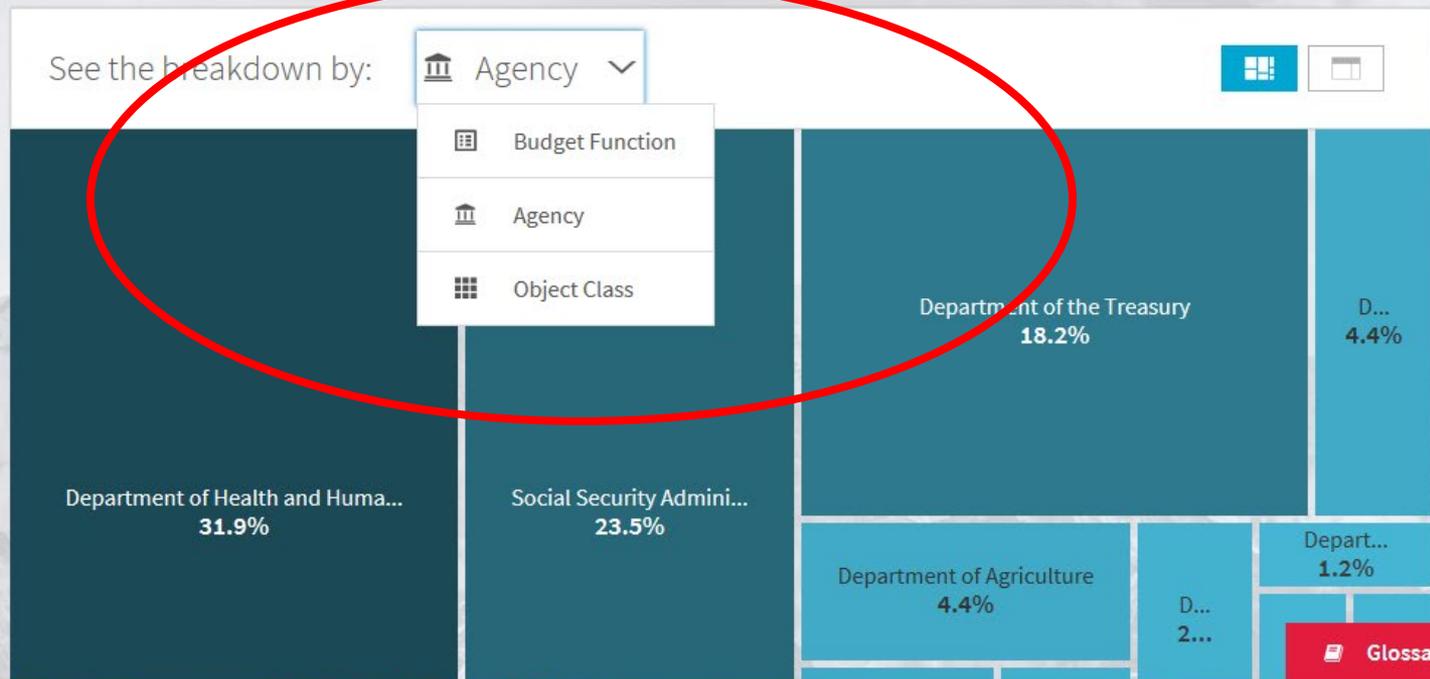
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Data as of December 31, 2017



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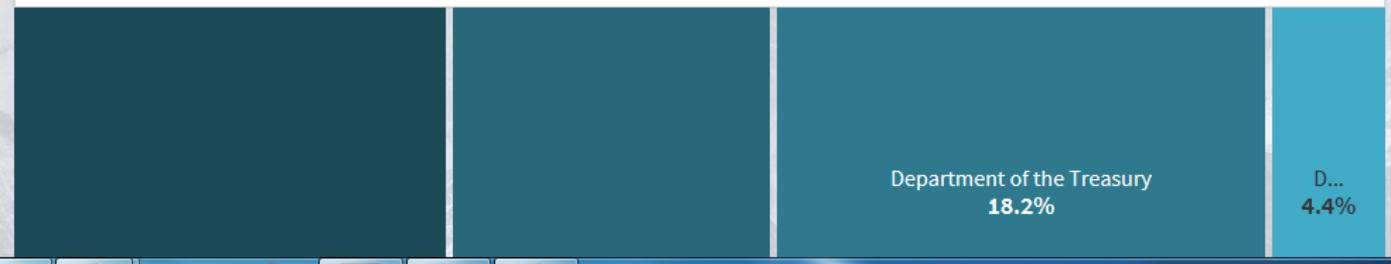
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B a.

A Statement of the Income and Expenditures of the United States, from the commencement of the present

Amount of duties on imports and tonnage, and of fines, penalties, and forfeitures, as per account of receipts and expenditures to the end of the year 1791, reported to the House of Representatives the 10th of November, 1792.	\$6,534,263 84	By amount of 1791, as per to the end of Representat
Sundry contingent funds received, viz:		Amount of e per general herewith tra
For fines and forfeitures, &c.	334 83	
For balances due on accounts, which originated under the late Government,	11,001 11	
	11,335 93	
Product of duties on spirits distilled within the United States for a half year, ending the 31st December, 1791, as estimated,	150,000 00	Cash in the receipts and marked A,
Product of duties on imports and tonnage for the year 1792, as estimated,	3,900,000 00	Cash in the offices of dis Baltimore, herewith tra
Product of duties on spirits distilled within the United States, for the same period, as estimated,	400,000 00	Amount rem North Ame Amsterdam, loaned with per contra, Proceeds of ceived,
Receipts into the treasury, as stated in the general abstract of receipts and expenditures, herewith transmitted, marked A, viz:		Amount of d United Stat the hands o difference be duties, and t year 1792,
A loan from the Bank of North America, without interest,	156,595 56	Cash in hand year 1792, by the treasury,
A loan from the Bank of the United States, on interest,	400,000 00	Amount of bo the end of th that time and
do. do.	2,000,000 00	
Value of bills of exchange drawn by the treasurer, on the commissioners in Amsterdam, for the purpose of effecting a subscription to the capital stock of the Bank of the United States,	2,000,000 00	
Excess of the first half yearly dividend, on the capital stock of the Bank of the United States, held by the United States, beyond the interest payable to the bank,	8,028 00	
Balances due on accounts which originated under the late Government,	4,702 82	
For arms and accoutrements,	4,240 00	
For fines, penalties, and forfeitures,	118 00	
For balances on moneys advanced under the present Government,	5,629 88	
Deduct re-payments made by Jeremiah Olney, and Joseph Nourse, as stated in the account of receipts and expenditures to the end of the year 1791, which re-payments are deducted from the expenditures of 1791, and are also credited in the general account of receipts and expenditures herewith transmitted, marked A,	857 83	
	4,772 05	
	4,578,456 43	
Amount of bills drawn and disposed of, upon our commissioners in Holland, on account of foreign loans, as per statement No. 3, reported to the House of Representatives, January 3d, 1793,	2,304,769 13	
To which add, for an error in stating the amount of interest, which arose on the credit allowed to purchasers, by the Banks of North America and New York,	1,000 00	
	2,305,769 13	
Total amount,	\$17,879,825 33	

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The federal government spends about \$500 billion each year on contracts --

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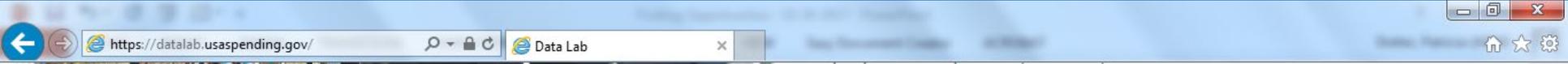
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Fiscal Year 2018 Procurement Opportunity Forecast | US Department ...

https://www.transportation.gov/osdbu/procurement-forecast/summary/2018

Fiscal Year 2018 Procurement Opportunity Forecast. The forecast data is for planning purposes, does not represent a pre-solicitation synopsis, does not constitute an invitation for bid or request for proposal, and is not a commitment by the government to purchase the desired products and services.

Acquisition Forecasts - DoD Office of Small Business Programs

business.defense.gov > Small Business

Acquisition Forecasts. Future acquisition forecasts are prepared by a number of organizations within DoD. Forecasting methodologies vary by service but constitute the 'best estimate' of each. Forecast information is provided for planning purposes and is subject to change.

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Acquisition Forecasts. Future acquisition forecasts are prepared by a number of organizations within DoD. Forecasting methodologies vary by service but constitute the 'best estimate' of each. Forecast information is provided for planning purposes and is subject to change.

USDA | DM | OSDBU | Forecast of Business Opportunities

<https://www.dm.usda.gov/smallbus/forecast.htm> ▼

The USDA Forecast of Contracting Opportunities is now available in three formats. The USDA Forecast of Opportunities is available in two formats. The Adobe PDF format shows all projects by the North American Industrial Code sequence. The Excel 2007 Worksheet and the included "pivot" report tab can be used to create ...

OSDBU- Federal Procurement Forecast

https://www.dm.usda.gov/smallbus/fed_procurement_forecast.htm ▼

Apr 29, 2009 - Government departments and agencies generally know the goods and services regularly purchased from one fiscal year to the next. To assist contractors, they publish a "forecast" of potential contracting opportunities. Forecasts are terrific sources for advance notice of potential contracts and can be ...

Acquisition Forecast | Department of Energy

<https://www.energy.gov/osdbu/acquisition-forecast> ▼

This forecast has been expanded to also provide timely status information for ongoing prime contracting actions that are valued in excess of the simplified acquisition threshold. As the largest civilian contracting agency within the Federal government, the Department believes that enhancing the forecast to provide a greater ...

Contract Opportunities - HHS Procurement Forecast Data ... - HHS.gov

<https://procurementforecast.hhs.gov/> ▼

Final decisions on the extent of competition, small business participation, estimated value, or any aspect of the procurement action will not be made until each procurement is initiated. Forecast data is for planning purposes only and is not a commitment by the government to purchase the described products and services. x ...

Procurement Forecast - US Department of State

<https://www.state.gov/s/dmr/sdbu/pubs/c6447.htm> ▼



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- FedBizOpps www.fbo.gov
- Federal Acquisition Jumpstation
<http://prod.nais.nasa.gov/pub/fedproc/home.html>
- Department of Defense
<http://www.defense.gov/RegisteredSites/RegisteredSites.aspx>

Federal Acquisition Jumpstation

Your link to federal acquisitions on the Internet

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Other Acquisition Information:

[Procurement Assistance](#)

Procurement and Acquisition Sites by Contracting Activity

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[Grants.gov](#) - Grants.gov is your source to FIND and APPLY for federal grants.

[Federal Funding Accountability and Transparency Act Subaward Reporting System \(FSRS\)](#)

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- Naval Academy (Annapolis, Md.)

Acquisition, Technology and Logistics, Deputy Under Secretary of Defense for (AT&L)

- Defense Acquisition University (DAU)
- Office of the Assistant Secretary of Defense for Operational Energy
- Office of the Assistant Secretary of Defense Logistics and Materiel Readiness
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- Biometrics Identity Management Agency
- Combating Terrorism Technical Support Office (CTTSO)
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- Defense Finance and Accounting Service (DFAS)
- Defense Information Systems Agency (DISA)
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- DoD Office of Security Review
- Employee Verification
- Federal Voting Assistance Program (FVAP)
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Finding Opportunities!

- Defense Acquisition Portal

<https://dap.dau.mil/Pages/Default.aspx>

- FEMA <http://www.fema.gov/business/contractor.shtm>

- US Commercial Service

<http://www.buyusa.gov/home/us.html>

- General Services Administration www.gsa.gov

- Public Building Services

<http://www.gsa.gov/portal/category/20987>



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- SBA – SUBNet – not available today
<https://www.sba.gov/content/sub-net>
- Google: subcontracting opportunities
Supplier diversity program
Doing business with, how to do business with
(PRIME NAME)
(Agency Name)

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Sub-Contracting

📄 ARTICLE

SUB-Net

The SUB-Net database is a listing of subcontracting solicitations and opportunities posted by large prime contractors and other non-federal agencies. SUB-Net has been used by state and local governments, non-profit organizations, colleges and universities, and even foreign governments to post solicitations and identify small businesses.

Subcontracting to a prime government contractor can be a good way to participate in the contracting process. Large businesses with prime contracts exceeding \$650,000 (except for construction, which is \$1.5 million) must provide a plan with subcontracting opportunities for all categories of small business.

To find subcontracting opportunities, go to SUB-Net, SBA's database, where you will be able to review the site to identify subcontracting opportunities that are in your area of expertise. It's easy to search by all solicitations or simply by entering in the NAICS Code of the industry you are interested in searching for a subcontract.

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Supplier diversity - Wikipedia, the free encyclopedia
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July 2011. Document No. SP011F. P321 Supplemental Terms and Conditions. July 2011. (Applicable to Unclassified Fixed-Priced Type Subcontracts Using ...

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Goals for today's Session

- ✓ Position My Company for Success
- ✓ Check the Competition
 - ✓ Evaluate My Position
 - ✓ Make Informed Decisions
- ✓ Find My Market Potential
- ✓ Find Potential Sales Prospects
- ✓ Get Connected!



one thing left . . .

Get Going!



Thank you for your attendance!



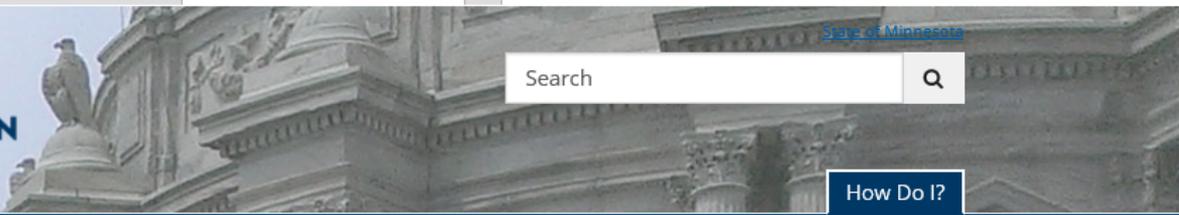
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