

SADBOC Welcomes YOU!

Thank you for joining us in what is technically our 21st annual SADBOC government procurement fair. If you're not familiar with SADBOC, it is the Small and Disadvantaged Business Opportunities Council, which is overseen by the Federal Executive Board. Its members are represented by federal, state and local government agencies and other Community Partners.

We hope that you will participate in many of the webinars throughout the week. If you have questions about any of the sessions or need further assistance, please reach out to Shaun McClary with the SBA or Christina Nebel-Dickerson with the Minnesota PTAC.

Shaun.McClary@sba.gov

christina.nebel-dickerson@state.mn.us

Are You and Should You be Registered in beta.SAM.gov?

Pat Dotter
MN PTAC Area Manager

patricia.dotter@state.mn.us

507-549-3193

www.mn.gov/admin/ptac

Items for Discussion Today

Exactly What is SAM used for and Why?

Pros and Cons of Registering in SAM

Exactly What is beta.SAM.gov used for and Why?

Pros and Cons of Registering in beta.SAM.gov

Make an informed decision!

Are You and Should You be Registered in beta.SAM.gov?

View assistance for SAM.gov



A NEW WAY TO SIGN IN - If you already have a SAM account, use your **SAM email** for login.gov.

Log In

[Login.gov FAQs](#)

- HOME
- SEARCH RECORDS
- DATA ACCESS
- CHECK STATUS
- ABOUT
- HELP

- ALERT:** SAM.gov will be down for scheduled maintenance Saturday, 05/09/2020 from 8:00 AM to 1:00 PM
- ALERT:** CAGE is experiencing a high volume of entity registrations; processing time is currently exceeding the normal window of ten business days. Please respond promptly by email to the DLA CAGE Program if you are contacted for additional information to prevent further delays.

The System for Award Management (SAM) is an official website of the U.S. government. There is no cost to use SAM. You can use this site for FREE to:

- Register to do business with the U.S. government
- Update or renew your entity registration
- Check status of an entity registration
- Search for entity registration and exclusion records

Getting Started

Create A User Account

Register Entity

Search Records

View assistance for SAM.gov

Search Records

Search Tips to Get Started:

- Looking for entity registration records or entity exclusion records in SAM? Use **Quick Search** if you know an entity's Business Name, DUNS Number or CAGE Code. Use **Advanced Search** to structure your search using multiple categories and criteria.
- Are you a Federal government employee? Create a SAM user account with your government e-mail address and log into SAM before searching to see FOUO information and registrants who chose to opt out of the public search.
- Conducting small business-focused research? In addition to what is contained in SAM, small businesses can provide the Small Business Administration (SBA) supplemental information about themselves. Use the [SBA's Dynamic Small Business Search](#) to conduct further market research.
- Trying to find a contractor participating in the Disaster Response Registry? Use the **Disaster Response Registry Search** to locate contractors willing to provide debris removal, distribution of supplies, reconstruction, and other disaster or emergency relief services in the event of a national disaster.

Choose Quick Search or Advanced Search

QUICK SEARCH:

(Example of search term includes the entity's name, etc.)

DUNS Number Search:

CAGE Code Search:

SEARCH

Need Help?

ADVANCED SEARCH:

Use specific criteria in multiple categories to structure your search.

ADVANCED SEARCH - ENTITY

ADVANCED SEARCH - EXCLUSION

DISASTER RESPONSE REGISTRY SEARCH

Extracts and Data Access

Public Extracts

EM Extracts

Exclusion Interfaces

General Data Access Information

Data Access

Public Extracts

Page Description

This page provides details for accessing publicly available data from SAM. Please review each data package description for more information.

You can also visit the [openIAE GitHub site](#) for more information about SAM's data, web services, and [RESTful API](#).

Limitation on Permissible Use of Dun & Bradstreet, Inc. (D&B) Data

This website contains data supplied by third party information suppliers, one of which is D&B. For the purposes of the following limitation on permissible use of D&B data, which includes each entity's DUNS Number and its associated business information, "D&B Open Data" is defined as the following data elements: Business Name, Street Address, City Name, State/Province Name, Country Name, County Code, State/Province Code, State/Province Abbreviation, ZIP/Postal Code, Country Name and Country Code.

D&B hereby grants you, the user, a license for a limited, non-exclusive right to use D&B Open Data within the limitations set forth herein. By using this website you agree that you shall not use D&B Open Data without giving written attribution to the source of such data (i.e., D&B) and shall not access, use or disseminate D&B Open Data in bulk, (i.e., in amounts sufficient for use as an original source or as a substitute for the product and/or service being licensed hereunder).

Except for data elements identified above as D&B Open Data, under no circumstances are you authorized to use any other D&B data for commercial, resale or marketing purposes (e.g., identifying, quantifying, segmenting and/or analyzing customers and prospective customers). Systematic access (electronic harvesting) or extraction of content from the website, including the use of "bots" or "spiders", is prohibited. Federal government entities are authorized to use the D&B data for purposes of acquisition as defined in FAR 2.101 and for the purpose of managing Federal awards, including sub-awards, or reporting Federal award information.

GSA assumes no liability for the use of the D&B data once it is downloaded or accessed. The D&B data is provided "as is" without warranty of any kind. The D&B data is the intellectual property of D&B. In no event will D&B or any third party information supplier

<p>Data Access Role: Public Format: Pipe-Delimited Description: This data package contains the entity registration data publicly available under the Freedom of Information Act (FOIA) for those registered in SAM to do business with the Federal government. The monthly file is a refresh file for all active registration records and those which expired in the past six months. No special data access is needed to download these files.</p>	<p>Information</p> <p>Sample Public Extract Monthly Refresh File</p> <p>Public Extract Layout Monthly File</p> <p>MAY 2020 Public ASCII Monthly</p> <p>APR 2020 Public ASCII Monthly</p> <p>MAY 2020 Public UTF-8 Monthly</p> <p>APR 2020 Public UTF-8 Monthly</p>
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<p>Exclusions Extract Data Package</p> <p>Data Access Role: Public Format: CSV Description: This data package contains the publicly available data for all active exclusion records entered by the Federal government identifying those parties excluded from receiving Federal contracts, certain subcontracts, and certain types of Federal financial and non-financial assistance and benefits. Users must read the exclusion record completely to understand how it impacts the excluded party. The links include the three-digit Julian date for easier identification of the most recent file. No special data access is needed to download this file.</p> <p>Warning: Older versions of Microsoft Excel cannot load more than 65,536</p>	<p>Data Package Information</p> <p>Public Exclusions Extract Layout</p>
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Learn About Registration Status

- How do I start a new registration?
- What is Draft status?
- What is Work in Progress status?
- What is Submitted status?
- What is Active status?
- What is Expired status?

What If?

- What if my entity fails TIN validation?
- What if my entity fails CAGE Code validation?
- What if I still need help?

What's Next?

- Find Your Registration in SAM

SAM Status Tracker

Check Entity Registration Status

Page Description

You can quickly check an entity's registration status in SAM by entering a DUNS Number or CAGE Code. The SAM Status Tracker will show you the current status of that entity's most recent record, as well as tell you what steps are left to complete based on why they are registering.

The SAM Status Tracker only returns the registration status for publicly-searchable registration records. If you are a Federal government user, please log into SAM and use the Search Records link in the main navigation menu to view registrations or data that are not publicly available.

Use the SAM Status Tracker Now

Check registration status by typing in a DUNS Number.

DUNS Number Plus 4 (Optional)

Or, check registration status by typing in a CAGE Code.

CAGE Code

Pros - Registering in SAM

- Allows YOUR business to be found by:
 - Government Prime Contractors Subcontractors Potential Partners
 - When researching by NAICS, Location, Socioeconomic Categories, DSBS and more
- Allows YOUR business to:
 - Be Awarded a Contract Get PAID Increase Profits GROW
- WHY do I need to register?
 - because it is MANDATORY to register in SAM if you want to do business with the Federal Government!

Cons - Registering in SAM

- Allows YOUR business to be FOUND by:
 - Third Party entities that send emails and want your money for something you can do for free!
 - Companies that market to you for no reason (constant contacts, blind emails, etc.)
- Allows YOUR business to get LOST:
 - Not keeping SAM updated with NAICS codes, addresses, emails, phone numbers and name changes. Every time there is a change in any of the above go to SAM.
 - Not doing the annual renewal, ignoring the reminder emails

Resulting with your business being of no consequence to the Federal Government!

View assistance for SAM.gov



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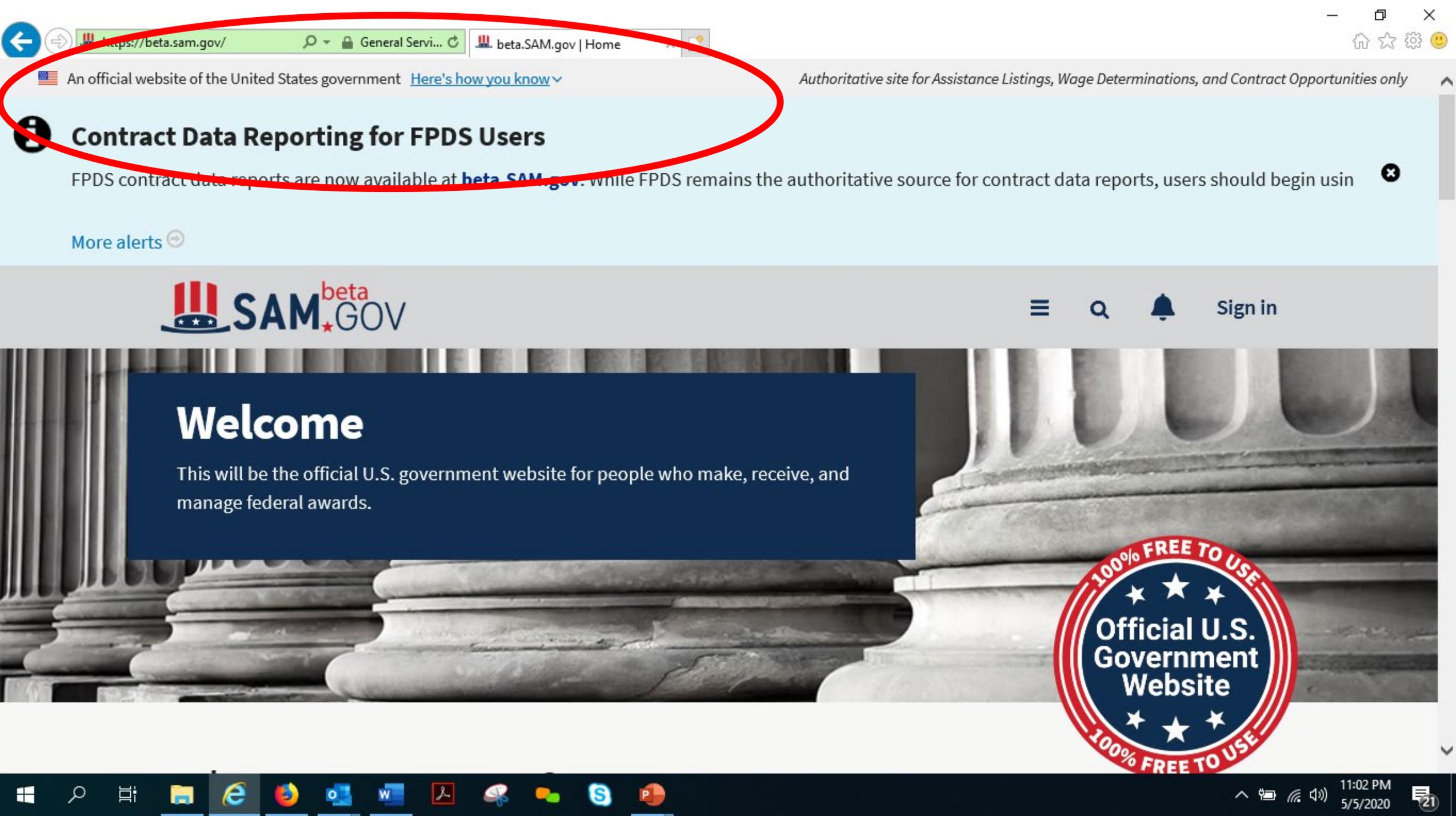
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Getting Started

Create A User Account

Register Entity

Search Records



https://beta.sam.gov/ | beta.SAM.gov | Home

An official website of the United States government [Here's how you know](#)

Authoritative site for Assistance Listings, Wage Determinations, and Contract Opportunities only

Contract Data Reporting for FPDS Users

FPDS contract data reports are now available at [beta.SAM.gov](#). While FPDS remains the authoritative source for contract data reports, users should begin using [beta.SAM.gov](#).

[More alerts](#)

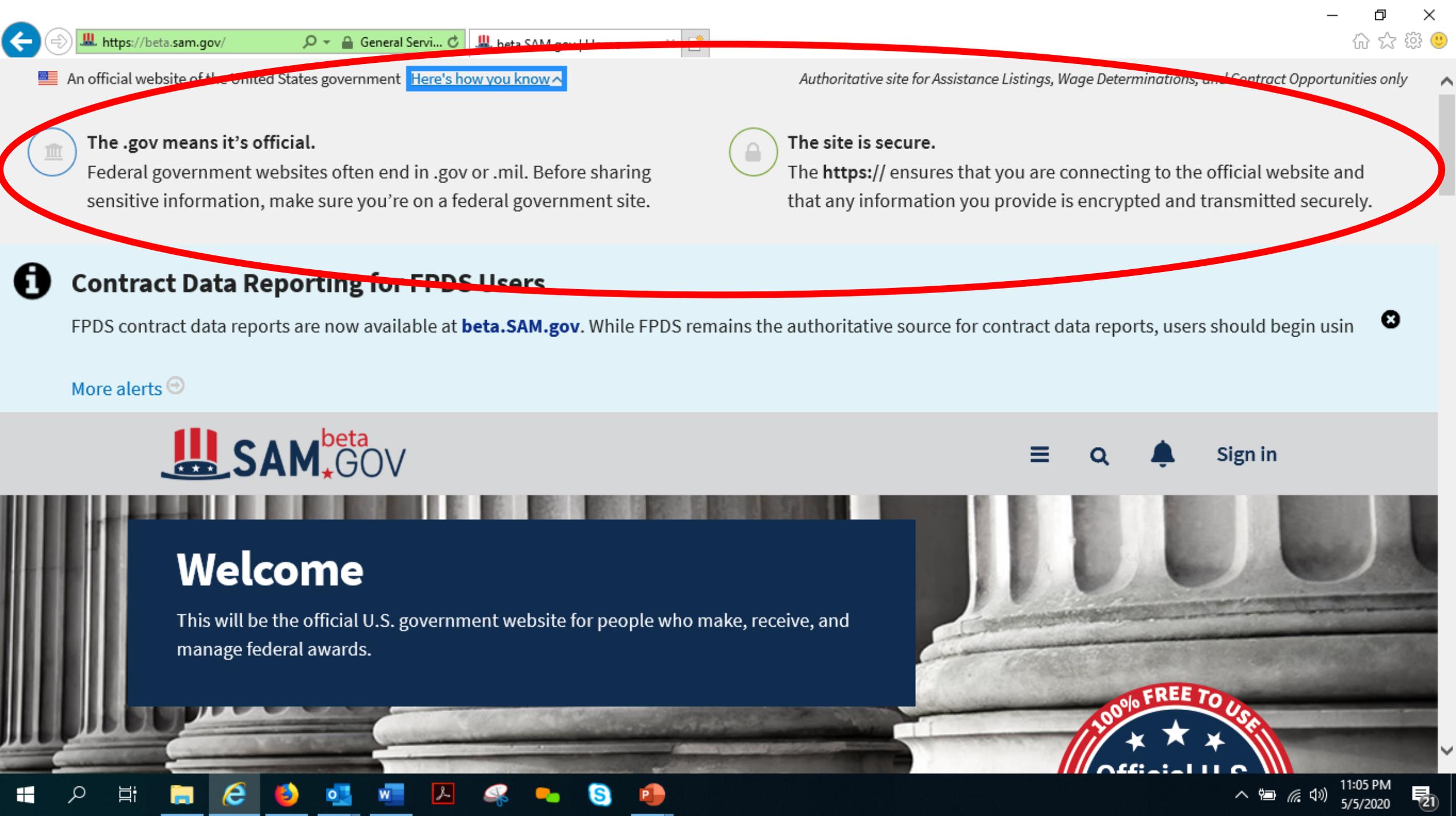


☰ 🔍 🔔 Sign in

Welcome

This will be the official U.S. government website for people who make, receive, and manage federal awards.





An official website of the United States government [Here's how you know](#)

Authoritative site for Assistance Listings, Wage Determinations, and Contract Opportunities only



The .gov means it's official.

Federal government websites often end in .gov or .mil. Before sharing sensitive information, make sure you're on a federal government site.



The site is secure.

The **https://** ensures that you are connecting to the official website and that any information you provide is encrypted and transmitted securely.

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Menu, Search, Notification, Sign in

Welcome

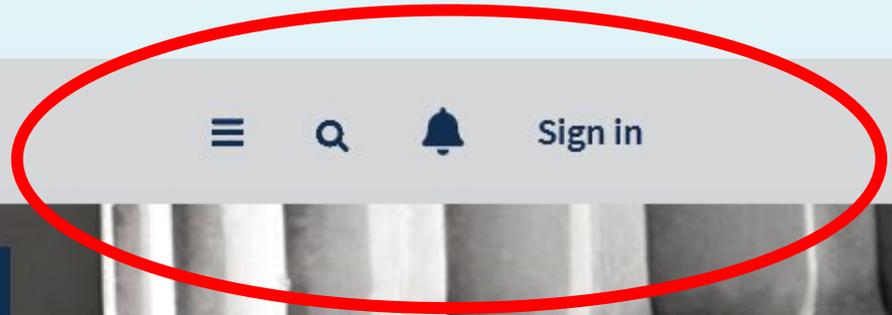
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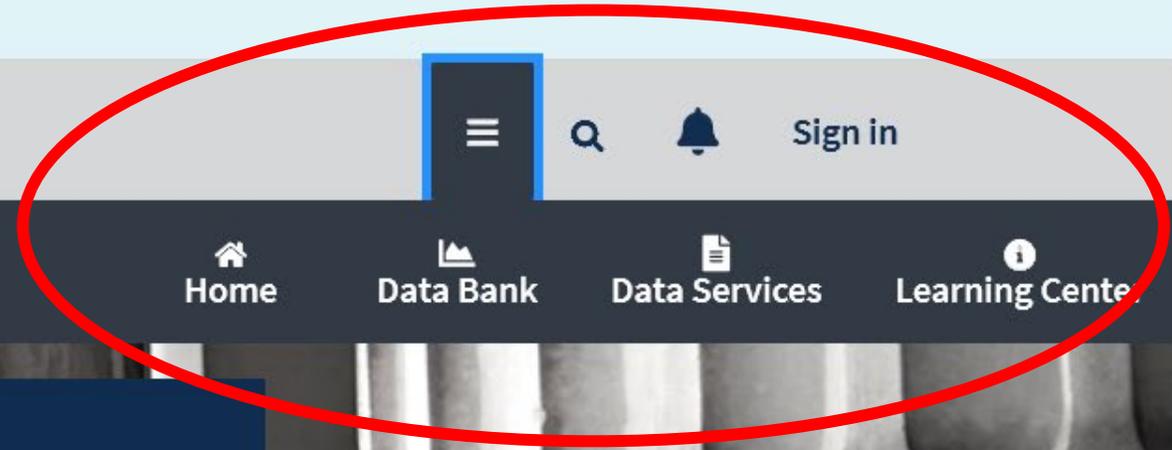
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[More alerts](#)



Welcome

This will be the official U.S. government website for people who make, receive, and manage federal awards.



Library

Keyword Search

Find Glossary, FAQs, and V

[Explore our Library](#)

New to beta.SAM.gov

- About Us
- Features
- User Accounts
- What's next
- Data Sets
- Resources
- Policies

LEARNING CENTER

New to beta.SAM.gov



Why beta?

Some parts of this site are official, others are demonstration only and will not continue to be supported on one of our original websites shown on the left.

Original sites will coexist with beta.SAM.gov until they are retired. Once the original SAM.gov

site has retired, this site will be renamed "SAM.gov."

[Learn More](#)

What is this site?

Library

Keyword Search

Find Glossary, FAQs, and V

[Explore our Library](#)

New to beta.SAM.gov

About Us

Features

User Accounts

What's next

Data Sets

Resources

Policies

LEARNING CENTER

Features

MAIN MENU

You can find links to the following sections of the website from the main menu.



- Home
- Workspace (must be signed in)
- Data Services
- Learning Center

WORKSPACE

You must have a user account and be signed in to use the workspace.



The workspace has following shortcuts.

- Notifications
- Requests
- Saved searches
- Profile

Resources

Policies

What you think matters!

Provide Feedback

- [Requests](#)
- [Saved searches](#)
- [Profile](#)

The workspace also provides access to your profile.

All other features of the workspace are based on your role. If you have a role that allows you to enter data into this website, this is your entry point. For example, if you are responsible for assistance listings for your agency you will go to the workspace to manage them. If you are an administrator for your organization, you will go here to begin all administrative tasks.

DATA SERVICES



- [Locations, PSC, and NAICS reference data API services](#)
- [Additional reference data services](#)
- [Awards extracts and basic API functionality](#)
- [FAL extracts](#)
- [FH interfaces](#)
- [WS IAM conversion](#)

LEARNING CENTER

The Learning Center provides an overview of the entire site. This section includes FAQs, glossary terms, and videos.

LEARNING CENTER

The Learning Center provides an overview of the entire site. This section includes FAQs, glossary terms, and videos.



Enter a topic into the Learning Center search bar to get started.

SEARCH



Keyword search is available from the header at all times. You may search across all data or within a single data set. Once you have an initial result, you may narrow it using filters. You will notice that common filters are available when you search across all data. When you search within a single data set, additional filters appear.

If you have a user account and are signed in you can

- Save searches
- Follow individual results and be notified when they are updated. Note: Only some data types support following so far.

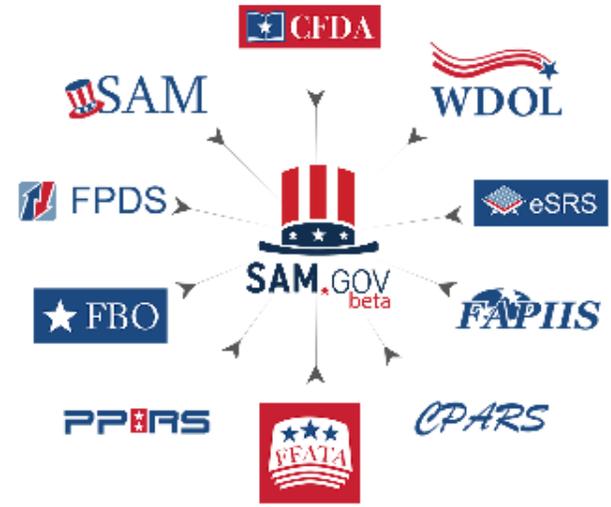
There are two primary ways to find a **wage determination**. This is different than the other data sets.

- If you have a wage determination number, enter it into the keyword search.
- To search by geographic location, step through the wage determination

- Data Sets
- Resources
- Policies

What you think matters!

Provide Feedback



What is this site?

The General Services Administration (GSA) manages federal acquisition and awards processes in 10 online websites which are now being merged into one.

This site will become the official U.S. government website for people who make, receive, and manage federal awards.

We are bringing all data over from the original websites, including entity registrations and historical contract data. This means your entity registration will automatically transition here when the original SAM.gov is retired.

Get Support



If you have questions about how to

Stay Informed

Interact

To connect with our community and

REQUESTS



Signed In features:

This is a centralized to-do list with all of the tasks that require your action.

There is also a shortcut to requests from your workspace.

NOTIFICATIONS



This is a centralized list of changes to information that you are interested in, such as system alerts and updates to followed items.

If you are not signed in, your notifications will include only public alerts.

Signed In features:

If you sign in, you will see **all notifications** including updates to things you are following.

There is a shortcut to notifications from your workspace.



About Us

[Explore Our Community](#)

[Release Notes](#)

Partners

[Acquisition.gov](#)

[USASpending.gov](#)

Customer Service

[Learning Center](#)

[Contact Federal Service Desk](#)

An official website of the United States government [Here's how you know](#)

Authoritative site for Assistance Listings, Wage Determinations, and Contract Opportunities only

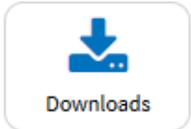


Workspace

Profile



Patricia Dotter
patricia.dotter@state.mn.us



Pending Requests

No pending requests

[See All](#)

Notifications



Contract Data Mar 16 06:16 AM
Reporting for FPDS Users:
FPDS contract data reports are now

Getting Started

More alerts



Sign in

DATA SERVICES

File Extracts

File	Last Modified
Assistance Listings	Jun 03,2017
Contract Awards	May 22,2017
Contract Opportunities	May 22,2017
Data Dictionary	Jun 29,2017
Documentation	May 22,2017
Entity Information	May 22,2017

Your account

LOGIN INFORMATION

Email addresses

[+ Add email](#)

patricia.dotter@state.mn.us

Password

[Edit](#)

TWO-FACTOR AUTHENTICATION

Phone numbers

[+ Add phone](#)

+1 507- [REDACTED] default

[Manage](#)

Authentication apps

[+ Add](#)

Security key

[+ Add security key](#)

PIV CAC Cards

[+ Add](#)

 **Personal key**

[Get a new key](#)

Backup Codes

not generated

[+ Get codes](#)

APPLICATIONS 

[beta.sam.gov](#)

Associated October 16, 2019 at 4:53 PM

[Revoke Consent](#)

[SAM](#)

Associated November 29, 2018 at 12:51 PM

[Revoke Consent](#)

- [beta.sam.gov](#) [Revoke Consent](#)
Associated October 16, 2019 at 4:53 PM
- [SAM](#) [Revoke Consent](#)
Associated November 29, 2018 at 12:51 PM
- [SAM](#) [Revoke Consent](#)
Associated July 10, 2018 at 10:52 AM

- DEVICES ↻
- IE 11 on Windows 10** May 3, 2020 at 8:22 PM
From 69.24.180.176 (IP address potentially located in Mankato, MN) [Events](#)
 - IE 11 on Windows 10** March 5, 2019 at 2:28 PM
From 216.114.233.76 (IP address potentially located in Mankato, MN) [Events](#)

REMEMBERED BROWSERS ↻

ACCOUNT HISTORY ↻

Signed in with second factor May 3, 2020 at 8:22 PM
From 69.24.180.176 (IP address potentially located in Mankato, MN)

Signed in with password May 3, 2020 at 8:21 PM
From 69.24.180.176 (IP address potentially located in Mankato, MN)

Password changed May 3, 2020 at 8:21 PM
From 69.24.180.176 (IP address potentially located in Mankato, MN)

Signed in with second factor October 18, 2019 at 3:14 PM
From 69.24.180.176 (IP address potentially located in Mankato, MN)

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ACCOUNT MANAGEMENT

Delete	Delete your account
------------------------	---------------------

Pros of Registering in beta.SAM.gov

- You get to:
 - Find and be found by: Government Primes Subcontractors Potential Partners Others
 - Find Opportunities, Search for Past Performance, Past Awards, Forecasts, Do Research and MORE!
 - Save searches, research, information, get added to interested vendor lists, sign up for watch list, and more that isn't available unless you register
 - Keep everything organized by saving it into your workspace

Cons of Registering in beta.SAM.gov

- Ummm...
 - Ummm...
 - Humm...
 - The LEARNING CURVE!
 - I guess we will have to see...

Informed Decision..

Should YOU be Registered in beta.SAM.gov?

So, How DO I Register?

- Registering is easier than the SAM Entity Registration (not 2 hours!!!)
- Similar to the Login.gov/SAM account registration
- Can be done in 15 minutes or less!
- And...you only have to register ONCE!
- Just make changes to your account info as they occur and update password when you get notified that it has expired.



SAM is using login.gov to allow you to sign in to your account safely and securely.

Email address

Show password

Password

 An official website of the United States government



beta.sam.gov is using login.gov to allow you to sign in to your account safely and securely.

Email address

Password

Show password

Password

Show password

Sign in

Create an account

[Sign in with your government employee ID](#)

[Back to beta.sam.gov](#)

[Forgot your password?](#)

[Security Practices and Privacy Act Statement](#)

Enter your email address

Email address

Submit

[Cancel](#)

[Security Practices and Privacy Act Statement](#)



✉ Check your email

We sent an email to **patricia.dotter@state.mn.us** with a link to reset your password. Follow the link to continue resetting your password.

Didn't receive an email? [Resend](#)

Or, [create a new account](#) using a different email address.

You can close this browser window once you have reset your password.



Welcome **patricia.dotter@state.mn.us** | [Sign out](#)

Your account

LOGIN INFORMATION ↗

Email addresses

[+ Add email](#)

patricia.dotter@state.mn.us

Password

[Edit](#)

TWO-FACTOR AUTHENTICATION 📱

Phone numbers

[+ Add phone](#)

+1 507 [REDACTED] default

[Manage](#)

Authentication apps

[+ Add](#)

Security key

[+ Add security key](#)

PIV CAC Cards

[+ Add](#)

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[Get a new key](#)

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Exactly What is beta.SAM.gov used for and Why?

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✓ Get Registered!



Thank you for your attendance!



Pat Dotter

MN PTAC Area Manager

patricia.dotter@state.mn.us

507-549-3193

www.mn.gov/admin/ptac



- Business Services**
- Data and Info
- Grants
- Historic Preservation
- MNSITE
- Vendor Information
- Construction Projects
- Equity in Procurement
- > PTAC
- About Us
- Events and Training
- Request Services
- Resources
- Services
- Staff

Minnesota Procurement Technical Assistance Center (MN PTAC)

Request Services

Sign up for one-on-one counseling assistance with local, state, and federal government contracts.

Services

One-on-one counseling assistance with government contracting.

About Us

MN PTAC assists businesses in securing government contracts.

Counselors

Find a PTAC Counselor close to you.

Resources

Resources to help your business navigate the complicated

Events and Training

MN PTAC Training Series,

Form fields circled in red:

[Forgot password?](#)

- Home
- New Client Signup
- Contact Us
- Training Events



Thank you for your interest in our program's services! To begin, please enter your e-mail address and name below. If you already have an eCenter login account, please enter your e-mail address and password above.

New Account

First name:

Last name:

Email:

Password:

Procurement Technical Assistance Center (PTAC)	Office of Equity in Procurement (OEP)
<p>Christina Nebel-Dickerson, Director Christina.nebel-dickerson@state.mn.us 651-201-2629</p>	<p>Igbal Mohammed, Manager Igbal.mohammed@state.mn.us 651-201-2421</p>
<p>Arlette Abrahamson Arlette.abrahamson@state.mn.us 218-449-4395 office</p>	<p>Aaron Anderson Aaron.anderson@state.mn.us 651-201-2401 office</p>
<p>Bob Crowther Robert.crowther@state.mn.us 651-201-2626 office</p>	<p>Babatope Adedayo Babatope.adedayo@state.mn.us 651-201-2406 office</p>
<p>John Kilian John.kilian@state.mn.us 952-440-8958 office</p>	<p>Sheila Scott Sheila.scott@state.mn.us 651-201-2428 office</p>
<p>Mark Cooper Mark.cooper@state.mn.us 651-201-2628 office</p>	<p>Tammy Gaglioti Tammy.gaglioti@state.mn.us 651-201-2430 office</p>
<p>Pat Dotter Patricia.dotter@state.mn.us 507-549-3193 office</p>	<p>Twauna Mullins Twauna.mullins@state.mn.us 651-201-2408 office</p>
<p>Traci Birkholtz Traci.birkholtz@state.mn.us</p>	